

A Private Operator with the SandMaster20 Can Create \$96,000 In Gross Revenue in 20 Days!

By Creating Sandbag Barriers to Protect Homes, Businesses and Property



STRUCTURE PROTECTION

Size and Quantity	A 40' x 50' structure requires 800 sandbags to create a 30" tall by 24" wide barrier 5' away from the structure
Efficiency	The SandMaster20 can deliver twenty 50 lbs sandbags 100' from the sand pile every 4 minutes adding 6 linear feet of barrier each trip (approximately 2.5 hours per structure)

OPERATOR COST BREAKDOWN UTILIZING THE SANDMASTER20

Cost Per Structure	\$795 Includes equipment, materials and labor (does not include operators hourly rate)
Retail Cost Pre-Filled Sandbags	Average cost of a pre-filled 50 lbs sandbag = \$2.25 (shipping/delivery and placement around structure not included)
SandMaster Costs	SandMaster20 filled and placed 50 lbs sandbags = \$1.01 per bag
Net Revenue Per Bag	Charging \$3 per bag to fill and place = \$1.99 net revenue per bag
Net Revenue Per Structure	800 filled and placed bags @ \$1.99 per bag = \$1,592 net revenue per structure
Net Revenue Per Day	Two structures per day @ \$1,592 per structure = \$3,184 net revenue per 8 hour day

THE MATH

Labor Costs	3 laborers @ \$20 per hour = \$480 per day or \$240 per structure
Equipment Costs	Skid Steer rental @ \$2,000 per month = \$100 per day or \$50 per structure
Material Costs	Sand at \$15 per ton = \$.38 per 50 lbs of sand plus \$.27 for each unfilled SandMaster sandbag = \$.65 per bag
Total Costs	800 bags x \$.65 per bag = \$520 plus \$240 labor plus \$50 skid steer rental = \$810 per structure or \$1,620 for two structures in an eight hour period

A private operator, with the use of the SandMaster20, utilizing the formula above, has the capability to create a gross revenue of **\$4,800 per day totaling \$96,000 in 20 days**. This allows an operator to purchase the SandMaster20 with a capital expense of \$10,000 thereby generating an actual gross revenue of \$86,000 while adding this innovative piece equipment to their inventory.

COST/GROSS REVENUE CHART

